ARPCA BUSINESS MEETING NOTES

January 08, 2025

Urban Autowerks

Call to Order: Linda Scanlon, 7:05 PM

In attendance: Michael Marrone, Gus Vasilakis, Drake Core, Mary Jo Vasilakis, Tim Gustafson, Larry Sachs, Linda Scanlon, Jay Malobicky, Tom Mueller, Matt Wimer, Paul Pigman, Rob Windsor, Michael Schindel, Nancy Miller, Tom Galey, Rick Sobek, Justin Flagg

Larry Sachs moved to accept the minutes from the December meeting. Seconded by Michael Marrone. Approved.

Host Welcome: Dylan Pete welcomed ARPCA to Urban Autowerks and provided an overview of the services his family's business offer. Dylan is enthusiastic about remaining involved with ARPCA events, including continuing to host Monthly Business Meetings in the future.

Financial Update: Jim Kaufman will serve as the new ARPCA Treasurer but was not present at this meeting. In his absence, Tom Uehling distributed printed copies and presented the *June-December 2025 Profit & Loss by Job* [*Note*: hard copy of this report shows "June 2024", a possible typographical error], as well as *December 2025 Profit & Loss.*
The January meeting will be Tom's last meeting where he will provide the Financial Update; appreciation was expressed for his service in the Treasurer's role.
December charitable donations totaled $3000; Total for 2025 was $26,853.
Track Deposit of $5,000 paid to Mid-Ohio. Shows as 2025 Expense, but is for 2026 Event
$68,497 for Food and Beverage in 2025
2025 Year End shows loss of $13,643.39, with these items noted by Tom:

- Timing of sponsorships: not all received in 2025; should be received in early 2026.
- 2026 Mid-Ohio Track Deposit paid in 2025.

Without those items, 2025 would be above break-even.
Interest rates were favorable in 2025 and resulted in Total of $10,500 in Income
End of Year Bank Balance of $209,329; Tom notes that "everything is stable" and this "tracks historically"

Paul Pigman provided the following update on sponsorship:
Signed agreement from Porsche Sewickley received today [i.e., January 08]; check for $15,000 in process.
It was noted that dealing with Ganley as new owner of Porsche Sewickley was a different experience; Ganley operates 64 dealerships; the check will be coming from Ken Ganley, CEO of Ganley; Porsche Sewickley is Ganley's first Porsche dealership.
Beginning with 2019, Porsche Sewickley has given ARPCA $75,000, which includes "a break" in 2019. With this new $15,000, the total is $90,000.
Linda Scanlon will express appreciation to Ganley and Porsche Sewickley for their contribution with the presentation of the award agreed upon during the December Monthly Meeting
Jay Malobicky raised topic of inviting Ganley representatives to future ARPCA events.

Tom moved to have the Financial Statements submitted. Drake Core seconded. Approved.

Track Activities: Drake Core reported.
Registration for all ARPCA Track Events opened on January 01. As of January 08, there are 30 registrants for Nelson Ledges in June, including 10 instructor candidates; there are 13 registrants for Nelson Ledges in July; there are 32 registrants for Mid-Ohio in September.
The discounted registration fees are available through the end of January.
It was noted that the Vintage Racing Group is going to New Jersey Motor Park in 2026, and that the PVGP is not currently listed on the website. Open questions raised about the viability of PVGP in future, including, but not only, changes in the track layout due to construction in Schenley Park
It was noted that hotel reservations for the Nelson Ledges event weekends are becoming scarce.

Publications: Tom Galey reported.
January 18th is the deadline for content for the 1Q 2026 issue of Rundschau. The new ARPCA officers will be updated on p. 3 of that issue.
Porsche Sewickley will be changing their ad.
Linda Scanlon and Paul Nickoloff are undertaking a push to increase ad revenue, including from new sponsors. New flyers and cards with QR codes with information on ad rates and other information were distributed with request that attendees approach possible advertisers in their personal networks.
Larry Sachs raised need to update new ARPCA officers on the website.
Justin Flagg was identified as Creative Director for Rundschau
Jay Malobicky reported that he has confirmed the services of a social media presence resource at no cost to ARPCA.
Questions were raised regarding the existence of two separate Facebook pages for ARPCA, as well as responsibility for updating those and other ARPCA social media sites [e.g., Instagram]
Jay Malobicky raised possibility of seeking a new printer for Rundschau; it was discussed that had been investigated in the past, and that the current contract agreement was agreed to be acceptable.

PTC: Tom Mueller reported.
The January lunch is at Franco's Trattoria at 1:00pm on Tuesday the 27th. It is still open for registration; attendance in general at PTC events is increasing.
As reported during the PTC update during the December Monthly Meeting, the charity selected will be Always Be Smiling. It was noted by Gus Vasilakis that ARPCA likely requires a 503(c) form from all charities, including Always Be Smiling. Tim Gustafson moved that Always Be Smiling be approved for PTC donations in 2026. Gus Vasilakis seconded. Approved.
Tom will check for existing content from Always Be Smiling that can be included in Rundschau.

PTC dates and locations are posted for February and March on MSR.com.

Membership: Rick Sobek presented December Membership:

- 939 Primary Members
- 563 Affiliate Members
- TOTAL: 1,502 Members

December Anniversaries

- R. John Wean – 58 years.
- 40 members with five or more years
- 14 with less than 5 years

New members

- 4 new members
- 0 transfer in

13 test drive participants

59 PCA Juniors

Expired: 14; 0

Transfers out

Renewals: 47

Gus Vasilakis noted that returning to PCA after 2 yrs of lapsed membership results in being considered a New Member

Paul Pigman confirmed that local Porsche dealers have cards directing Porsche buyers at local dealerships to ARPCA. Linda Scanlon suggested that dealers be reminded.

Social: Jay Malobicky reported.

Mid-Winter Party will be held Saturday, February 28th from 5:30-8:30 at Rosedale Tech. A $1000 check will be presented.

MotorsportsReg.com will be a new sponsor for the 2026 Pittsburgh Vintage Grand Prix. It was noted that this may be a new marketing approach from MSR.com resulting from their sale from Hagerty to a private company. Further, MSR.com may be looking to expand into selling tickets/registration for other Grand Prix type events, and ARPCA/PVGP would be a test event for that.

New Business:

To avoid conflict with the 2026 Porsche Parade in Lake Placid, the June ARPCA Monthly Business Meeting will be moved to Thursday, January 25th, 2026. Michael Marrone will update the ARPCA calendar to reflect this change.

Paul Pigman provided positive feedback on the new company Managing ARPCA SWAG through ARPCA and PCA web portals (Mark-IM, located in Butler PA).

Old Business: N/A

Women of ARPCA: Linda Scanlon reported.

February event is an evening of Bocce at Bocce House of Pittsburgh. Men are welcome to attend and enjoy various activities, refreshments, etc., but the bocce is reserved for women only. Men do not need to register to attend.

Future Women of ARPCA events through May are posted on MSR.com and open for registration.

Driving Road Rallies: Kevin Rhule was absent from the Meeting, but submitted the following report which Tim Gustafson read into the Minutes:

"Der Treff: As of last night [i.e., 07 January 2026], there are 15 drivers registered and 10 passengers for a total of 25 people with 9.5 weeks of registration left, which ends March 15th. Last Der Treff (2024) we had a total of 44 attendees with only 8 total weeks of registration. 7 driver registrations from ARPCA for 2026, along with folks from CT, IN, MI, OH, NY, WV, and the U.K. Hopefully get to see more folks from ARPCA join us!

August Tour: Planes, Trains and Automobiles. Details being finalized for an all-day trip to Cleveland to visit the Crawford Auto-Aviation Collection and the Cuyahoga Valley Scenic Railroad for a 90 minute Happy Hour Excursion. Targeted date is 8/15 and more details TBA.

Narcisi Winery/Columbus Day Tour: Looks positive to do a joint event with the Audi Club. They are meeting as a group on Saturday the 10th and will advise the direction. The club's president Ed Kaczkowski is very excited about this and really wants the club to join us. Details TBA.

Scenic Navigation Update: Android version is out! Free download and use of the premium version for about 90 days, after which reverts to free version unless premium paid choice is chosen."

Closing: The Meeting was adjourned at 8:07pm. The next meeting will be Thursday, February 12th at Blackout Tinting in Gibsonia. Special thanks to Warren, Eric and Dylan Pete for hosting tonight's evening and giving us very comfortable accommodation.

Submitted by Michael Marrone